

D. JIM WINSOR (CMA)

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EXECUTIVE MANAGER/ADMINISTRATOR PROFILE

Visionary and strategic in approach, successfully leading organizations through change towards the achievement of corporate goals describes the management style. Skilled in finding the opportunities underlying the issues, developing marketable action plans and implementing projects with reasonable risk has been the hallmark of a successful career. Building client relationships and developing and motivating multi-disciplined teams to peak performance are also constants for success. Core competencies include:

- Change management
- Partnership/relationship building
- Strategic business sense
- Client focus
- Financial management and accounting
- Navigating government bureaucracy
- Strong analytical skills
- Team building
- Strong communications
- Innovator perspective
- Discerning/capitalizing on opportunities
- Planning and organizing skills

Notable achievements include:

- **Change management/organizational design** – Restructured a government department and mandate into two new departments: one with an environmental mandate and one with an economic development mandate.
 - **Business process design/team development** – Developed mission, vision, core values, strategic goals and accountability framework for a new government department (Industry, Tourism and Investment).
 - **Change management/organizational design** – Developed the organization and associated policy and operational framework for, and successfully administered, the system of 52 public airports in the Northwest Territories.
 - **Financial/organizational management** – Developed leading edge financial management and administration legislation for government and its public agencies.
 - **Change management/organizational design** – Built and administered Corporate Services Division for a newly created Department of Transportation.
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PROFESSIONAL EXPERIENCE

Post Professional Career - Councillor, County of Kings, April 2013 - Oct 2020.

Gained considerable municipal experience and established excellent relationships as Councillor for the past 8 years.

**Government of the Northwest Territories
Yellowknife, NT X1A 2L9**

Executive Director, Industry, Tourism and Investment, April 2005 – February 2006

Senior executive officer responsible for team development, and the establishment of mission, vision, core value and strategic goals and a “goals and plans accountability framework”.

Key Results:

- Developed and published a departmental profile including vision, mission, core values and departmental goals.
- Established departmental core business lines with supporting goals and plans.
- Developed goals and plans accountability framework.

Executive Director, Resources, Wildlife and Economic Development, Sept 2004 – March 2005

Senior executive officer responsible for the planning and implementation of a project to restructure one government department into two new departments, one with an environmental mandate and one with an economic development mandate.

Key Results:

- Successfully restructured one department and mandate into two new departments with distinct mandates.

Director, Airports Division, Department of Transportation, 1993 – Sept 2004 (and short term May 2008 – Dec 2008)

Senior executive officer and advisor to Government responsible for the planning, design, construction, reconstruction, operations and maintenance of the system of 52 public airports (27 after the creation of Nunavut) for the Government of the Northwest Territories with budgets reaching \$44 million.

Key Results:

- Built and staffed the organization and developed regulations, policies, systems and procedures for the management and administration of the system of 52 public airports transferred from the Federal Government.
- Created the Nunavut Airports organization and ensured the seamless transition of the transfer of 25 Airports to the new Territory of Nunavut.
- Negotiated multi-million dollar agreements with federal departments and agencies including Department of National Defense, Nav Canada and others.
- Created the Aviation Career Development Program premised on bursaries, work experienced and mentorship in partnership with northern air carriers and the Northern Air Transport Association.

- Negotiated GNWT's eligibility to participate in the Federal Airport Capital Assistance Program eligibility (\$18 million approved to date).

Director, Corporate Services, Department of Transportation, 1989 – 1993

Senior Executive officer responsible for the provision of the corporate management and administrative framework for all modes of the transportation portfolio (budgets of \$90 million) including financial, human resources, contracting and information systems.

Key Results:

- Built the original organization and management process for each administrative discipline for newly created Department of Transportation.
- Played key leadership role in team building and developing the corporate "Blue Book" for the Department setting out mission, vision, goals, values, unit profiles and strategic priorities.
- Developed a computerized expenditure variance management system.

Director, Management Accounting Services, Department of Finance, 1985 – 1989

Senior executive officer leading a team of professionals serving some fifteen departments and a regional delivery structure developing and implementing financial policies, systems and contract practices of the Government of the Northwest Territories. This included the provision of consulting services; the development of legislation, regulations, policies and procedures; the evaluation, design and maintenance of the governments accounting and payroll system; and the design and delivery of associate training packages.

Key Results:

- Developed leading edge financial management and administration legislation and accounting practices for the Government and its public agencies.
- Developed the then revolutionary strategy and implemented microcomputer technology, including two networks in the Department of Finance.

EDUCATION CREDENTIALS

- Certified Management Accountant (1985) recently amalgamated into the CPA.

Other Post Career Community Activities

- Board Member – Ourhouse (a ladies rehabilitation program)
- Rotarian – New Minas Sunrise Rotary Club
- Student – Completed 11 courses towards a master's of Divinity at Acadia
- Lay Pastor, Community Care – Volunteer as a Lay Pastor, Community care at Kingsway Assembly
- Director of Men's Ministry at Kingsway Assembly

- Director on the Food Bank Board (also volunteered at Food Bank one day a month),
- Founding and Current President, Canaan Heights Neighbourhood Association

